

**UNIVERSITY OF CALIFORNIA, RIVERSIDE**  
 Accredited by the AACSB International  
**BUSINESS ADMINISTRATION DEGREE REQUIREMENTS (B.S.)**  
<http://www.agsm.ucr.edu/bsad>

**PREPARATION FOR BUS MAJOR:**

**GENERAL PREREQUISITES FOR BUS MAJOR**

(at least 29 units, 2.0 min gpa)

May be used to satisfy breadth requirements

**CS 8** Intro to Computing \_\_\_\_\_

**ECON 4** Principles of Economics \_\_\_\_\_

or **ECON 2** Intro to Macroecon \_\_\_\_\_  
and

**ECON 3** Intro to Microecon \_\_\_\_\_

**MATH 22** Calculus for Business \_\_\_\_\_

**STAT 48** Statistics for Business \_\_\_\_\_

**ECON 102** Microeconomic Theory \_\_\_\_\_

**ECON 103** Macroeconomic Theory \_\_\_\_\_

**LOWER DIVISION MAJOR PREREQUISITES**

(8 units, 2.0 min gpa)

**BUS 10** Intro to Business \_\_\_\_\_

**BUS 20** Financial Acctg & Reporting \_\_\_\_\_

or **BSAD 20A** Princ of Acctg I \_\_\_\_\_  
and

**BSAD 20B** Princ of Acctg II \_\_\_\_\_

(Required for students concentrating in Accounting: BUS 21 Generation of Financial Accounting Information)

Graduation requires completion of all university, college, and major requirements with a **minimum of 180 qtr units**.

Foreign language, if required, must be completed by graduation.

Satisfied: ELWR\_\_\_\_ AmHist&Inst\_\_\_\_\_ (“C” or better)

\*Pre-Business (PRBS) and Business Prep (BSPR) students must complete **all** general prerequisites, lower division major prerequisites **and** breadth (excluding foreign language) or IGETC **within no more than 100 quarter units of coursework with a 2.5 CUM GPA and a 2.0 GPA in each category** to qualify to apply for the Business Administration (BUS) major. PRBS students attend a Major Change Workshop (see [www.chassstudentaffairs.ucr.edu](http://www.chassstudentaffairs.ucr.edu) ). BSPR students must see their alpha advisor 2-3 days before their registration time block each quarter until they have successfully applied in person. Prior approval of an excess unit petition by the Assistant Dean in BSAD at Anderson Hall is required if the student will exceed 100 qu during the last quarter of prerequisite/breadth coursework. See your advisor for petitioning eligibility.

Other majors will be considered for transferring into BSPR by appointment (951-827-4551) **IF** completed 60 units or more, BUS 20 **and** either MATH 4 or MATH 5 with “C” or better **and** with a 2.5 cum GPA.

**UPPER DIVISION MAJOR REQUIREMENTS:**

(18 courses [at least 72 units], 2.0 minimum gpa)

**REQUIRED CORE** (at least 10 courses [at least 40 units])

**BUS 100** Management Communication \_\_\_\_\_

**BUS 101** Information Technology Mgt \_\_\_\_\_

**BUS 102** Ethics & Law in Business & Society \_\_\_\_\_

or **PHIL 116** Business Ethics \_\_\_\_\_

and one of:

**POSC 182** Politics & Econ Policy \_\_\_\_\_

**POSC 186** Reg: A Political Perspective \_\_\_\_\_

**BUS 103** Marketing & Distribution Mgt \_\_\_\_\_

**BUS 104** Decision Analysis & Mgt Science \_\_\_\_\_

**BUS 105** Production & Operations Mgt \_\_\_\_\_

**BUS 106** Financial Theories & Markets \_\_\_\_\_

**BUS 107** Organizational Behavior \_\_\_\_\_

or **PSYC 142** Industrial/Org Psyc \_\_\_\_\_

and one of:

**SOC 150** Soc of Econ Orgs \_\_\_\_\_

**SOC 151** Formal Organizations \_\_\_\_\_

**BUS 108** Financial Eval & Managerial Analysis \_\_\_\_\_

**BUS 109** Competitive & Strategic Analysis \_\_\_\_\_

**CONCENTRATION** (5 courses, at least 20 units)

Choose five courses from one of the sets on reverse side.

Courses completed to meet upper division core requirements may not be used to meet concentration requirements.

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**BUS UPPER DIVISION MAJOR ELECTIVES** (12 units)

(Excluding BUS 190; see reverse side for list)

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**CONCENTRATIONS** (at least 20 Units) Choose five courses from one of the concentrations listed below.

Courses completed to meet upper division core requirements may not be used to meet concentration requirements.

Consult the UCR general catalog for course prerequisites, title and content.

**Accounting:** At least three of the five courses must be selected from BUS 159 – BUS 169B.

BUS 159, BUS 161, BUS 164, BUS 165A, BUS 165B, BUS 165C, BUS 166, BUS 167, BUS 168A, BUS 168B, BUS 169A, BUS 169B, ECON 112, PHIL 116, PSYC 134

**Arts Management:** BUS 111, BUS 117, BUS 155, BUS 156, BUS 159, CS 143/EE 143; at least three but not more than five upper division courses must be taken in one of these areas: ART, AHS, CRWT, DNCE, HIST, MUS, THEA; or students may complete a minor in one of the arts

**Environmental Management:** BUS 139, CEE 132, ECON 143A/ENSC 143A, ECON 143B/ENSC 143B, ECON 143C/ENSC 143C, ECON 146/URST 146, ECON 148, ENSC 170, ENSC 172, ENSC 174, GEO 157, PHIL 116, PHIL 117, POSC 127

**Entrepreneurship:** Complete the following three courses BUS 146, BUS 147, BUS 148 and at least two must be selected from BUS 115, BUS 129, BUS 174, BUS 185,

**Financial Economics:** BUS 131, BUS 135A, BUS 135B, BUS 136, BUS 137, BUS 138 or ECON 171, BUS 139, ECON 104B, ECON 105B, ECON 112, ECON 130, ECON 135, ECON 136

**General Management:** BUS 111 or BUS 113, BUS 128 or BUS 129, BUS 135A, BUS 143 or BUS 155, BUS 145, BUS 146, BUS 147, BUS 148, BUS 165A, BUS 173, BUS 180A, BUS 180B, BUS 180C

**Human Resources Management:** At least one of BUS 155 and PSYC 142 and the remainder from the following: ANTH 105/BUS 158, BUS 144, BUS 145, BUS 156, BUS 157, BUS 176/SOC 176, PSYC 155, SOC 150, SOC 151, SOC 171

**Information Systems:** At least three of the five courses must be selected from BUS 171 – BUS 179.

BUS 118, BUS 166, BUS 171, BUS 172, BUS 173, BUS 174, BUS 175, BUS 177, BUS 179, CS 120A/EE 120A, CS 120B/EE 120B, PSYC 134, PSYC 140, PSYC 142

**International Management:** BUS 114, BUS 138, BUS 145, BUS 154B, BUS 164, BUS 178/ECON 178, BUS 185, ECON 113, ECON 171, ECON 182, ECON 185/LNST 185, HISA 162/LNST 172, POSC 126, POSC 127, POSC 130, POSC 162/LNST 162, SOC 181

**Managerial Economics:** BUS 152/ECON 152, BUS 153/ECON 153, BUS 160/ECON 160, BUS 178/ECON 178, ECON 104B, ECON 105B, ECON 107, ECON 108, ECON 130, ECON 163, ECON 143A/ENSC 143A

**Marketing:** At least two of the five courses must be selected from BUS 111-BUS 118.

BUS 111, BUS 112, BUS 113, BUS 114, BUS 115, BUS 116, BUS 117, BUS 118, BUS 119, CRWT 130, ECON 104B, ECON 111, ECON 112, PHIL 116, PSYC 134, PSYC 140, PSYC 158, STAT 147

**Operations & Supply Chain Management:** At least three of the five courses must be selected from BUS 122 – BUS 129.

BUS 118, BUS 122, BUS 128, BUS 129, BUS 173, BUS 127/STAT 127, BUS 162/ECON 162, ECON 112

**Public Policy and Management:** BUS 111, BUS 152/ECON 152, BUS 155, BUS 156, BUS 159, BUS 160/ECON 160, ECON 132, ECON 135, ECON 163, ECON 143A/ENSC 143A, ECON 187/LNST 187, PHIL 116, POSC 181, POSC 182, POSC 186, SOC 150, SOC 151

**BUS UPPER DIVISION MAJOR ELECTIVES** (Any 12 units, excluding BUS 190; listed by functional area for information only)

BUS 111-Services Marketing  
BUS 112-Consumer Behav.  
BUS 113-Marketing Inst.  
BUS 114-Marketing in a Global Envir.  
BUS 115-Marketing Research  
BUS 116- Pricing  
BUS 117-Advertising  
BUS 118-Electronic Marketing  
BUS 119-Database Marketing  
BUS 122-Linear Prog. With App.  
BUS 127/STAT 127-Intro. To Quality Improv.  
BUS 128-Project Planning and Control  
BUS 129-Supply Chain Mang.  
BUS 131- Fixed Income Securities  
BUS 135A-Corp. Finance: Theory & Cases  
BUS 135B-Corp. Finance: Theory & Cases  
BUS 136-Investments:Security Anly.  
& Port. Mang.  
BUS 137-Investments:Speculative Markets  
BUS 138-Internat. Fin.  
BUS 139-Real Estate Invest.  
BUS 143-Judgment and Dec. Making

BUS 144-Negotiation Fundamentals  
BUS 145- Conflict & Cooperation  
BUS 146-Intro. To Entrepre.  
BUS 147-Entrepre. Finance  
BUS 148-, Business Plan Dev.  
BUS 152/ECON152-Econ. Of Labor Relations  
BUS 154A-Bus. Law  
BUS 154B-Intern. Bus. Law  
BUS 155-Mang. Human Res.  
BUS 156-Leadership Dev.  
BUS 157-Manag. Work Force Diversity  
BUS 153/ECON 153-Labor Econ.  
BUS 158/ ANTH 105-Organ. As Cultural Syst.  
BUS 159-Acct. for Nonprofit Entities  
BUS 160/ECON160-Industrial Org.  
BUS 161- Forensic & Fraud Auditing  
BUS 162/ECON 162-Mang. Econ.  
BUS 164-Multinational Acct.  
BUS 165A-Intermediate Fin. Acct.  
BUS 165B-Intermediate Fin. Acct.  
BUS 165C-Intermediate Fin. Acct.  
BUS 166-Acct. Info. Syst.  
BUS 167-Adv. Fin. Acct.

BUS 168A-Individual Taxation  
BUS 168B-Individual Taxation  
BUS169A-Auditing  
BUS 169B-Quality Assurance in Auditing  
BUS 171-Systems Analysis & Design  
BUS 172-Info. Econ.  
BUS 173-Intro. To Database for Mang.  
BUS 174-Electronic Commerce  
BUS 175-Bus. Data Communications  
BUS 176/SOC 176-The Soc. Of Work in Org.  
BUS 177-Strategies in Info. Syst.,  
BUS 178/ ECON 178-International Trade  
BUS 179-Bus. Info. Syst. Dev.  
BUS 185-Intern. Strategy & Mang.  
BUS 198-Individual Internship in Bus. Adm.  
(see Gen Catalog for unit restrictions),  
BUS 199H-Senior Honors Research