

MAJOR REQUIREMENTS FOR THE BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION with a CONCENTRATION IN PUBLIC POLICY AND MANAGEMENT

UNIVERSITY OF CALIFORNIA, RIVERSIDE

Accredited by the AACSB International

www.soba.ucr.edu

Business Major Prerequisites (At least 37 units)

CS 8	Introduction to Computing
ECON 4	Principles of Economics
MATH 22	Calculus for Business
STAT 48	Statistics for Business
ECON 102	Microeconomic Theory
ECON 103	Macroeconomic Theory
BUS 10	Introduction to Business
BUS 20	Financial Accounting and Reporting

Upper Division Core (10 courses totaling at least 40 units)

BUS 100	Management Communication
BUS 101	Information Technology Management
BUS 102	Ethics & Law in Business & Society
BUS 103	Marketing & Distribution Management
BUS 104/STAT 104	Decision Analysis & Management Science
BUS 105	Production & Operations Management
BUS 106/ECON 134	Financial Theories & Markets
BUS 107	Organizational Behavior
BUS 108	Financial Evaluation & Managerial Analysis
BUS 109	Competitive and Strategic Analysis

Public Policy and Management Concentration Requirements (Five courses totaling min. of 20 units)

BUS 111	Services Marketing
BUS 152/ECON 152	Economics of Labor Relations
BUS 155	Managing Human Resources
BUS 156	Leadership Development
BUS 159	Accounting for Nonprofit Entities
BUS 160/ECON 160	Industrial Organization
ECON 132	Public Finance
ECON 135	The Stock Market
ECON 163	Economics and Business Strategy
ECON 143A/ENSC 143A	Environmental Economics
ECON 187/LNST 187	Contemporary Public Policy Challenges in Latin America
PHIL 116	Business Ethics
POSC 181	Public Policy: Values, Conflict, and Politics
POSC 182	Politics and Economic Policy
POSC 186	Regulation: A Political Perspective
SOC 150	The Sociology of Economic Organizations
SOC 151	Formal Organizations

Upper Division Major Electives (Three courses totaling at least 12 units)

Any upper division business course will qualify, except BUS 190- Special Studies
(See Reverse Side of Degree Requirements Worksheet for course list)

PREREQUISITE INFORMATION SHEET

Most courses required for the business program have prerequisites. Before you register, make sure you meet all course requirements. You will be dropped if you don't!

All upper division courses are restricted to Junior/Senior level students. If you are still not formally a Business Administration major, then it is important that you focus on the lower division business major prerequisites and CHASS B.S. breadth requirements. Please consult with the UCR general catalog for course descriptions, prerequisites and units.

<u>Courses</u>	<u>Prerequisite(s)</u>
CS 8	None
ECON 4	None
MATH 22	MATH 4, MATH 5 or placement on Math Advisory Exam
STAT 48	CS 8 AND MATH 4 OR MATH 5
ECON 102	ECON 3 OR 4 AND MATH 22 (OR MATH 9A)
ECON 103	ECON 2 OR 4
BUS 10	None
BUS 20	None
BUS 100	Upper-division standing
BUS 101	CS 8; Upper-division standing
BUS 102	Upper-division standing
BUS 103	Upper-division standing
BUS 104/STAT 104	CS 8, Math 22 or 23; Upper-division standing
BUS 105	BUS 104/STAT 104
BUS 106/ECON 134	ECON 3 or 4; Upper-division standing
BUS 107	Upper-division standing
BUS 108	BUS 20; Upper-division standing
BUS 109	Senior standing in Business Administration
BUS 111	BUS 103
BUS152/ECON 152	ECON 2, 3, or 4
BUS 155	Upper-division standing
BUS 156	Upper-division standing
BUS 159	BSAD 20B
BUS160/ECON 160	ECON 102
ECON 132	ECON 102 and ECON 103. BUS 106/ECON 134 or ECON 130 is recommended.
ECON 135	ECON 2,3, or 4. ECON 103 is strongly recommended.
ECON 163	ECON 101 and ECON 102B
ECON 143A/ENSC 143A	ECON 3 or 4 and MATH 22
ECON 187/LNST 187	ECON 2, 3, or 4
PHIL 116	Upper-division standing
POSC 181	POSC 10 and Upper-division standing
POSC 182	Upper-division standing
POSC 186	Upper-division standing
SOC 150	Upper-division standing
SOC 151	Upper-division standing

BUS UPPER DIVISION MAJOR ELECTIVES (Any 12 units, excluding BUS 190; listed by functional area for information only)

BUS 111-Services Marketing
BUS 112-Consumer Behav.
BUS 113-Marketing Inst.
BUS 114-Marketing in a Global Envir.
BUS 115-Marketing Research
BUS 116- Pricing
BUS 117-Advertising
BUS 118-Electronic Marketing
BUS 119-Database Marketing
BUS 122-Linear Prog. With App.
BUS 127/STAT 127-Intro. To Quality Improv.
BUS 128-Project Planning and Control
BUS 129-Supply Chain Mang.
BUS 131- Fixed Income Securities
BUS 135A-Corp. Finance: Theory & Cases
BUS 135B-Corp. Finance: Theory & Cases
BUS 136-Investments:Security Analy. & Port. Mang.
BUS 137-Investments:Speculative Markets
BUS 138-Internat. Fin.
BUS 139-Real Estate Invest.
BUS 143-Judgment and Dec. Making

BUS 144-Negotiation Fundamentals
BUS 145- Conflict & Cooperation
BUS 146-Intro. To Entrepre.
BUS 147-Entrepre. Finance
BUS 148-, Business Plan Dev.
BUS 152/ECON152-Econ. Of Labor Relations
BUS 154A-Bus. Law
BUS 154B-Intern. Bus. Law
BUS 155-Mang. Human Res.
BUS 156-Leadership Dev.
BUS 157-Manag. Work Force Diversity
BUS 153/ECON 153-Labor Econ.
BUS 158/ ANTH 105-Organ. As Cultural Syst.
BUS 159-Acct. for Nonprofit Entities
BUS 160/ECON160-Industrial Org.
BUS 161- Forensic & Fraud Auditing
BUS 162/ECON 162-Mang. Econ.
BUS 164-Mutinalional Acct.
BUS 165A-Intermediate Fin. Acct.
BUS 165B-Intermediate Fin. Acct.
BUS 165C-Intermediate Fin. Acct.
BUS 166-Acct. Info. Syst.
BUS 167-Adv. Fin. Acct.

BUS 168A-Individual Taxation
BUS 168B-Individual Taxation
BUS169A-Auditing
BUS 169B-Quality Assurance in Auditing
BUS 171-Systems Analysis & Design
BUS 172-Info. Econ.
BUS 173-Intro. To Database for Mang.
BUS 174-Electronic Commerce
BUS 175-Bus. Data Communications
BUS 176/SOC 176-The Soc. Of Work in Org.
BUS 177-Strategies in Info. Syst.,
BUS 178/ ECON 178-International Trade
BUS 179-Bus. Info. Syst. Dev.
BUS 185-Intern. Strategy & Mang.
BUS 198I-Individual Internship in Bus. Adm.
(see Gen Catalog for unit restrictions),
BUS 199H-Senior Honors Research