

**MAJOR REQUIREMENTS FOR THE BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION with a CONCENTRATION IN INTERNATIONAL MANAGEMENT**

UNIVERSITY OF CALIFORNIA, RIVERSIDE

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**Business Major Prerequisites (At least 37 units)**

|          |                                    |
|----------|------------------------------------|
| CS 8     | Introduction to Computing          |
| ECON 4   | Principles of Economics            |
| MATH 22  | Calculus for Business              |
| STAT 48  | Statistics for Business            |
| ECON 102 | Microeconomic Theory               |
| ECON 103 | Macroeconomic Theory               |
| BUS 10   | Introduction to Business           |
| BUS 20   | Financial Accounting and Reporting |

**Upper Division Core (10 courses totaling at least 40 units)**

|                  |  |
|------------------|--|
| BUS 100          | Management Communication                   |
| BUS 101          | Information Technology Management          |
| BUS 102          | Ethics & Law in Business & Society         |
| BUS 103          | Marketing & Distribution Management        |
| BUS 104/STAT 104 | Decision Analysis & Management Science     |
| BUS 105          | Production & Operations Management         |
| BUS 106/ECON 134 | Financial Theories & Markets               |
| BUS 107          | Organizational Behavior                    |
| BUS 108          | Financial Evaluation & Managerial Analysis |
| BUS 109          | Competitive and Strategic Analysis         |

**Upper Division Major Electives (Three courses totaling at least 12 units)**

Any upper division business course will qualify, except BUS 190- Special Studies  
(See Reverse Side of Degree Requirements Worksheet for course list)

**International Management Concentration Requirements (Five courses totaling min. of 20 units)**

|                   |   |
|-------------------|---|
| BUS 114           | Marketing in a Global Environment                             |
| BUS 138           | International Finance   |
| BUS 145           | Conflict and Cooperation                                      |
| BUS 154B          | International Business Law I                                  |
| BUS 164           | Multinational Accounting                                      |
| BUS 178/ECON 178  | International Trade   |
| BUS 185           | International Strategy and Management                         |
| ECON 171          | International Finance   |
| ECON 182/LNST 182 | Trade, Globalization, and Development                         |
| HISA 162/LNST 172 | Twentieth-Century Latin America                               |
| POSC 126          | The Politics of International Trade, Finance, and Development |
| POSC 127          | International Environmental Politics                          |
| POSC 130          | Politics and Economics of the Pacific Rim                     |
| POSC 162/LNST 162 | Latin America: The Quest for Development and Democracy        |
| SOC 181           | World-Systems and Globalization                               |

## PREREQUISITE INFORMATION SHEET

*Most courses required for the business program have prerequisites. Before you register, make sure you meet all course requirements. You will be dropped if you don't!*

All upper division courses are restricted to Junior/Senior level students. If you are still not formally a Business Administration major, then it is important that you focus on the lower division business major prerequisites and CHASS B.S. breadth requirements. Please consult with the UCR general catalog for course descriptions, prerequisites and units.

| <u>Courses</u>    | <u>Prerequisite(s)</u>                            |
|-------------------|---|
| CS 8              | None  |
| ECON 4            | None  |
| MATH 22           | MATH 4, MATH 5 or placement on Math Advisory Exam |
| STAT 48           | CS 8 AND MATH 4 OR MATH 5                         |
| ECON 102          | ECON 3 OR 4 AND MATH 22 (OR MATH 9A)              |
| ECON 103          | ECON 2 OR 4                                       |
| BUS 10            | None  |
| BUS 20            | None  |
| BUS 100           | Upper-division standing                           |
| BUS 101           | CS 8; Upper-division standing                     |
| BUS 102           | Upper-division standing                           |
| BUS 103           | Upper-division standing                           |
| BUS 104/STAT 104  | CS 8; Math 22 or 23; Upper-division standing      |
| BUS 105           | BUS 104/STAT 104                                  |
| BUS 106/ECON 134  | ECON 3 or 4; Upper-division standing              |
| BUS 107           | Upper-division standing                           |
| BUS 108           | BUS 20; Upper-division standing                   |
| BUS 109           | Senior standing in Business Administration        |
| BUS 114           | BUS 103   |
| BUS 138           | BUS 106/ ECON 134                                 |
| BUS 145           | STAT 48 or STAT 100A and senior standing          |
| BUS 154B          | BUS 154A  |
| BUS 164           | BUS 108 & BUS 165A                                |
| BUS 178/ECON 178  | ECON 102  |
| BUS 185           | Senior standing; BUS 109 (Recommended)            |
| ECON 171          | ECON 103  |
| ECON 182/LNST 182 | ECON 102  |
| HISA 162/LNST 172 | Upper-division standing                           |
| POSC 126          | POSC 20   |
| POSC 127          | POSC 20   |
| POSC 130          | Upper-division standing                           |
| POSC162/LNST 142  | Upper-division standing                           |
| SOC 181           | SOC 1   |

### **BUS UPPER DIVISION MAJOR ELECTIVES** (Any 12 units, excluding BUS 190; listed by functional area for information only)

BUS 111-Services Marketing  
 BUS 112-Consumer Behav.  
 BUS 113-Marketing Inst.  
 BUS 114-Marketing in a Global Envir.  
 BUS 115-Marketing Research  
 BUS 116- Pricing  
 BUS 117-Advertising  
 BUS 118-Electronic Marketing  
 BUS 119-Database Marketing  
 BUS 122-Linear Prog. With App.  
 BUS 127/STAT 127-Intro. To Quality Improv.  
 BUS 128-Project Planning and Control  
 BUS 129-Supply Chain Mang.  
 BUS 131- Fixed Income Securities  
 BUS 135A-Corp. Finance: Theory & Cases  
 BUS 135B-Corp. Finance: Theory & Cases  
 BUS 136-Investments:Security Analy. & Port. Mang.  
 BUS 137-Investments:Speculative Markets  
 BUS 138-Internat. Fin.  
 BUS 139-Real Estate Invest.  
 BUS 143-Judgment and Dec. Making

BUS 144-Negotiation Fundamentals  
 BUS 145- Conflict & Cooperation  
 BUS 146-Intro. To Entrepren.  
 BUS 147-Entrepren. Finance  
 BUS 148-, Business Plan Dev.  
 BUS 152/ECON152-Econ. Of Labor Relations  
 BUS 154A-Bus. Law  
 BUS 154B-Intern. Bus. Law  
 BUS 155-Mang. Human Res.  
 BUS 156-Leadership Dev.  
 BUS 157-Manag. Work Force Diversity  
 BUS 153/ECON 153-Labor Econ.  
 BUS 158/ ANTH 105-Organ. As Cultural Syst.  
 BUS 159-Acct. for Nonprofit Entities  
 BUS 160/ECON160-Industrial Org.  
 BUS 161- Forensic & Fraud Auditing  
 BUS 162/ECON 162-Mang. Econ.  
 BUS 164-Multinational Acct.  
 BUS 165A-Intermediate Fin. Acct.  
 BUS 165B-Intermediate Fin. Acct.  
 BUS 165C-Intermediate Fin. Acct.  
 BUS 166-Acct. Info. Syst.  
 BUS 167-Adv. Fin. Acct.

BUS 168A-Individual Taxation  
 BUS 168B-Individual Taxation  
 BUS169A-Auditing  
 BUS 169B-Quality Assurance in Auditing  
 BUS 171-Systems Analysis & Design  
 BUS 172-Info. Econ.  
 BUS 173-Intro. To Database for Mang.  
 BUS 174-Electronic Commerce  
 BUS 175-Bus. Data Communications  
 BUS 176/SOC 176-The Soc. Of Work in Org.  
 BUS 177-Strategies in Info. Syst.,  
 BUS 178/ ECON 178-International Trade  
 BUS 179-Bus. Info. Syst. Dev.  
 BUS 185-Intern. Strategy & Mang.  
 BUS 198-Individual Internship in Bus. Adm.  
 (see Gen Catalog for unit restrictions),  
 BUS 199H-Senior Honors Research