



BUSINESS ADMINISTRATION MINOR

University of California, Riverside
The A. Gary Anderson Graduate School of Management-Undergraduate Programs Office
<http://www.agsm.ucr.edu>

The minor in business administration exposes students to the core areas of business such as marketing, management, accounting, finance, etc. While it is not necessary to complete some of the hard-core areas such as calculus, students are required to complete some pre-requisites. All lower division courses must be completed with a grade of C or better.

BUSINESS MINOR PREREQUISITES (Three courses)

BUS 20- Financial Accounting and Reporting
ECON 3- Intro to Microeconomics
STAT 48- Statistics for Business.

BUSINESS MINOR CORE (Choice of four courses)

BUS 101-Information Technology Management
BUS 103- Marketing & Distribution
Management
PHIL 116-Business Ethics
BUS/STAT 104-Decision Analysis &
Management Science

BUS 105-Production and Operations
Management
BUS 106/ECON 134- Financial Theories and
Markets
BUS 108-Financial Evaluation & Managerial
Analysis

UPPER DIVISION BUSINESS ELECTIVES (Two courses)

Choice of any two upper-division business electives listed on the reverse of this page. Please refer to the UCR general catalog for prerequisites.

Please Note: *No overlap allowed for requirements between major and minor.*

To declare a minor in business, students need to visit the Undergraduate Programs Office and meet with an advisor. Students can either make an appointment with their corresponding alpha advisor or come in during drop-in hours to meet with the advisor on-call.

Drop-In Hours

Mon. & Tues. 10:00am-12:00pm
Wed. & Thurs. 2:00pm-4:00pm

Students are distributed among the advisors as follows:

Last names **A-H** are advised by **Lisa Miller**
Last names **I-Q** are advised by **Lata Patel**
Last names **R-Z** are advised by **Katherine Bailey**

**The Undergraduate Programs Office is located in the basement of Anderson Hall.
Please contact us at 951.827.4551 regarding our programs or to schedule an appointment.**

UPPER DIVISION BUSINESS ELECTIVE COURSE LIST

BUS 111-Services Marketing
BUS 112-Consumer Behavior
BUS 113- Marketing Institutions
BUS 114-Marketing in a Global Environment
BUS 115-Marketing Research
BUS 117-Advertising
BUS 118-Electronic Marketing
BUS 122-Linear Programming with Applications
BUS 127-Introduction to Quality Improvements
BUS 128-Project Planning and Control
BUS 129-Supply Chain Management
BUS 135A-Corporate Finance: Theory & Cases I
BUS 135B-Corporate Finance: Theory & Cases II
BUS 136-Investments: Security Analysis & Portfolio Management
BUS 137-Investments: Speculative Markets
BUS 138-International Finance
BUS 139-Real Estate Investments
BUS 143-Judgment and Decision Making
BUS 144-Negotiation Fundamentals
BUS 146-Introduction to Entrepreneurship
BUS 147-Entrepreneurial Finance
BUS 148-Business Plan Development
BUS 152-Economics of Labor Relations
BUS 153-Labor Economics
BUS 154A-Business Law
BUS 154B-International Business Law
BUS 155-Managing Human Resources
BUS 156-Leadership Development
BUS 157-Managing Work Force Diversity
BUS 158/ANTH 105-Organizations as Cultural Systems
BUS 159-Accounting for Nonprofit Entities
BUS 160-Industrial Organization
BUS 161-Business in Society
BUS 162-Managerial Economics
BUS 164-Multinational Accounting
BUS 165A-Intermediate Financial Accounting I
BUS 165B-Intermediate Financial Accounting II
BUS 165C-Intermediate Financial Accounting III
BUS 166-Accounting Information Systems
BUS 167-Advanced Financial Accounting
BUS 168A-Individual Taxation
BUS 168B-Federal Taxation for Corporations, Partnerships, Estates, and Trusts
BUS 169A-Auditing
BUS 169B-Quality Assurance in Auditing
BUS 171-Systems Analysis & Design
BUS 172- Information Economics
BUS 173-Introduction to Databases for Management
BUS 174-Electronic Commerce
BUS 175-Business Data Communications
BUS 176-The Sociology of Work in Organizations
BUS 177-Strategies in Information Systems
BUS 178-International Trade
BUS 179-Business Information Systems Development
BUS 185-International Strategy and Management